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COMMERCIAL QUOTATION

for software

Agbis software has a modular structure, meaning that you can buy only those options that you need. Please, find below a brief description of the available modules and software purchasing options.

PURCHASING OPTIONS

Software Purchase - a version of the software with an unlimited period of validity that includes all necessary options (service packages) to implement the software, with 3 months of support thereafter. You will get a fully customized product containing your nomenclature and prices, as well as a contract/receipt template of your choice.

Software Revenue Share - achieve complete and unrestricted automation of your business with a percentage-based fee calculated on the total value of accepted orders. This acquisition model is suitable for both emerging companies entering the household services market and experienced businesses seeking to stay up-to-date with the latest technological advancements but uncertain about the initial steps involved in the process.

With this option, you gain access to all available software modules and solutions, paying a percentage based on your actual turnover. This flexible pricing structure allows for minimal initial investment while automating all aspects of your business, enabling scalability and controlled development. We provide a dedicated space on our cloud server to host the central database, ensuring data security, thereby allowing you to focus on running your business. The duration of the free setup period is determined based on the scale of your business.

At any time, you have the option to switch to the "Purchase" model by acquiring the necessary licenses outright.

PURCHASE	
ITEM	Price
Setup work	715 \$
Shops/Collection Points	
Agbis Dry Cleaner	240 \$
Agbis Drop-Off	240 \$
Agbis Drop-Off (Chistoman Mode)	0.25 \$/per order
Delivery/Drivers	
Agbis Drop-Off	240 \$
Customer Communication	
Agbis Mailing (SMS, e-mail)	270 \$
Agbis Client	75 \$
Agbis Call-Centre, includes all line you need	110 \$
Customers personal account on your web-site integrated with Agbis	30 \$/per month
Corporate website based on Agbis PSK	1900 \$
Application based on Agbis PMP	3800 \$
Application based on Agbis PMP-lite	320 \$
	0,01 \$/push

Analytics and reporting	
Agbis Analyst	125 \$
Agbis Dashboard	free
Workshop automation	
Agbis Workplace	190 \$
Agbis Workshop	125 \$
Agbis Workshop Monitor	125 \$
Conveyor Automation	815 \$
Conveyor Automation with touch interface	1100 \$
Data storage and backup	
Cloud Database	from 20\$ per month
Additional modules	
Agbis Signature	free
Agbis Scanner	free
Agbis Photo	free
API for client's profile	29 \$ per month
API for businesses (recording transactions)	from 39 \$ per month

SOFTWARE REVENUE SHARE				
Conditions	Price			
	monthly revenue up to \$1500	monthly revenue up to 6000\$	monthly revenue up to 12000\$	monthly revenue over 12000\$
Deposit	300 \$	350 \$	400 \$	400 \$
Monthly payment in operation	15 \$	-	-	-
Percentage of operating revenue	-	2%	1,5%	1,2%
Free setup period, months	1	1,5	2	2
Setting up over the free period, \$ per month	40 \$	65 \$	125 \$	125 \$P
Special conditions				
Cloud Database	Free			
Agbis Drop-Off	Obligatorily			

DESCRIPTION OF MODULES AND SERVICES

Service Package includes everything you need to start the work: preparation of the database, populating the directories, remote installation and configuration of the system, documentation, modification of the contract/receipt template to the standard applied by the client, and 3 months of support. For the Purchase option, you need to buy the service package only once.

Agbis Dry Cleaner is a module designed to work with documents (orders, delivery notes for movement of garments, financial documents, bills of lading, etc.), directories (price lists, clients, users, drop-off points, etc.), reports (orders, services, clients, drop-off points, employees). This universal module is used for both drop-off services and for management. A workplace of the drop-off point clerk can be arranged with the use of a large list of various equipment: based on conventional or touch-screen monitors, with or without photography, with or without fiscal recorders, receipt printers

Agbis Drop-Off is a mobile application developed for full-fledged automation of a drop-off point with minimum maintenance costs. The application has all main functions that the drop-off point clerk might need: placing and issuing orders, accepting various modes of payment, sending and receiving delivery notes, maintaining the client database. The application can operate on an MSPOS-T-F online cash register or any Android tablet with an ATOL fiscal recorder connected via a local network. Receipts and delivery notes can be printed in the same way as checks – using the fiscal recorder.

Agbis Drop-Off (Chistoman Mode) is a mobile application for an untrained employee to accept and release garments to clients. The application can be used in any partner organization where there is no specialist to inspect the items upon acceptance (partner shops, clothing repair shops, fitness clubs, etc.).

Agbis Workplace is a module to be installed at workplaces in a workshop to record the works done with the garments. It allows you to always know where a garment is at the moment, which workplaces have already processed it, who has done the work on it, etc., thus making it much easier to locate garments. Besides, you can control the current workload of each workplace, control the activity of each employee or workplace, automatically calculate the salary for the workshop employees based on the work performed by them

Agbis Workshop is a more affordable and simpler version of Agbis Workplace. This is a module designed to be installed on mobile devices. It has the same main functions: it allows you to know where a garment is at the moment, which workplaces have already processed it, who has done the work on it, etc. The advantages of this module are that it can be installed on a cheaper equipment and that the cost of the license is lower

Agbis Workshop Monitor is a module for monitoring the orders that require attention. This module allows controlling the due dates of orders, assign the order priority and monitor the garments that "fall behind".

Agbis Mailing (SMS, e-mail) is a module that allows to send SMS messages and emails to clients in an automatic or manual mode. Example: SMS or e-mail notification that the client's order is ready, SMS messages with any content from the order document (a reminder to pick up the order), SMS or e-mail messages to everyone on the client database using various filters (very cheap and efficient marketing). One module is enough to implement all the above-mentioned functions.

Agbis Client is a module to be installed on a tablet at the drop-off point, with the monitor facing the client. The tasks of the module are as follows: receive information from clients about the quality of service at the drop-off points, display the progress of their order on the screen, inform clients regarding outstanding debts, deposits, bonuses and discounts, show their order history, notify of promotions and conduct marketing surveys. The module's interface design can be customized to fit the company's corporate identity: place a logo, install the required colour palette, change the design of elements. All design works are included in the purchase price and will not be additionally charged.

Agbis Analyst is a special module for flexible analysis of information (based in OLAP flexible reports technology). Agbis Analyst allows generating a report with the required appearance in a matter of seconds and without any assistance. This module is designed for managers, marketing experts or corporate accountants as it gives complete freedom in analyzing the information.

Agbis Call-Centre the main purpose of the module is to improve the quality of communication with dry cleaner clients by providing contact centre staff with detailed and up-to-date information on the clients and their orders at the moment they receive the call. This module can be integrated with a digital PABX or Android-based phones and, when a call comes in, it automatically finds the clients in the dry cleaner database, displays their contact details and statistical information. The module has a "Call Plan" for customer feedback and a "Deliveries Plan" to generate tasks for drivers to receive and deliver orders to the doors of clients.

Agbis Signature is a mobile application designed to easily accept electronic signatures of your clients and record the signatures of your drop-off point clerks. The application is adapted for use on both tablets and smartphones.

Agbis Photo is an application that allows to make photographs of garments without the use of a webcam or a camera. All photographs are made with the smartphone.

Agbis Scanner is a mobile application that allows to scan barcodes of order items while away from your computer and transmit the information to the Agbis Dry Cleaner software. The application is designed for installation on an Android-based smartphone and the data are transferred via Wi-Fi. This module can be used at a drop-off point, for example, when generating delivery notes in transit, when order items are far away from the computer and a wired scanner is unavailable.

Cloud Database — by hosting the central database in the AGBIS cloud, you will ensure reliable and uninterrupted operation of the central database and therefore of the entire network of drop-off points.

Client's Profile (for browser) is designed to expand the possibilities of communicating with the clients of the dry cleaner. Client's Profile is a section of the website where the client can view the status of their orders, assess the quality of work, write a complaint or make a suggestion (with feedback), fill out a questionnaire, read the news, find out about special offers and promotions, etc.

API for dry cleaner client's profile is a protocol by which the software exchanges data with the dry cleaner website where the profile is hosted. API allows customizing the operation of the client's profile on your website with any design or layout of elements, and add extra information that is missing in the standard client's profile.

API for businesses (recording transactions) — is a client software interface allowing to handle the orders via the systems created by the dry cleaners themselves (through their own mobile and web applications, CRM, etc.). This API allows creating and modify orders, record payments and perform other similar database operations. Unlike conventional software products which are licensed by the number of leased modules, the commercial API recording the transactions is licensed by the number of queries written to the database. The monthly lease fee includes 2,000 transactions. When this number is exceeded, each new transaction is charged separately.

Application based on Agbis PMP is all the best developments in mobile applications for the domestic services industry in one place! We have a long history of creating mobile applications for our clients and are well familiar with all the features needed to be successful. You can find all of them in Agbis PMP! Download it to your smartphone, test it and order your own. We will paint it in your colors, add your logo and integrate it fully with the Agbis system. More and more consumers prefer to order and pay for the goods and services using their mobile devices. A mobile application is one of the most efficient tools for retail sales. Using a mobile application your clients can view their orders, place and pay for their orders (using bonuses, non-cash payment or deposits), call a courier, always have the discount card with them, check the deposit and bonus balances, have the current price list for dry cleaning services at hand, check the dry cleaner's promotions, learn the addresses of drop-off points, call the drop-off point, communicate with you and much more.

Corporate website based on Agbis PSK (psk.agbis.co) is a ready-made website integrated with Agbis. Can a website be a collaborator in a global network? Is it capable of a dialogue, can it offer services, call a courier or remind that something needs approval? You can teach this collaborator all the nuances of work in just 2 weeks!

Conveyor Automation is a hardware and software system allowing to link Agbis to almost any conveyor and automate the process of order picking and releasing, and to simplify the retrieval of finished orders. The purchase price includes the necessary software modules and equipment for automation of one conveyor with one station.

Touch-screen conveyor automation involves installation of a small touch-screen computer onto a conveyor to remove and place garments on the conveyor without purchasing the Agbis Workplace module.

Cleanomat — Your Automated Laundry and Dry-Cleaning Solution!

Cleanomat is a cutting-edge vending machine that revolutionizes the laundry and dry-cleaning experience. It serves as a convenient and automated drop-off and pick-up point for all your laundry needs. With Cleanomat, your customers can effortlessly deposit clothing, footwear, textile toys, pillows, and rugs for professional cleaning and care.

Designed to simplify daily routine, Cleanomat ensures a seamless process from start to finish. No longer will customers need to visit a physical dry-cleaning store or worry about time-consuming drop-offs. Our state-of-the-art vending machine streamlines the entire process, providing you with unmatched convenience and efficiency.